http://www.youtube.com/watch?v=9XDwoK7h8PM

- 0:07[applause]
- 0:07>>Ogi Ogas: Thank you. Shannon told me before that you guys have these talks to get exposed
- 0:11to new kinds of learning outside your core competency and this is probably about as far
- 0:15outside your core competency --
- 0:16[laughter]
- 0:16as you're gonna get.
- 0:18So I'm gonna give a talk today about a theory about sexual desire that we describe in our
- 0:25book A Billion Wicked Thoughts written by me and my co-author Sai Gaddam, he lives in
- 0:29India so that's why he's not here with me today.
- 0:32So I'm gonna talk about our theory of sexual desire.
- 0:36I've always thought the best and most useful scientific theories are ones that explain
- 0:40 diverse phenomena using a single simple theory. For example, atomic theory can explain why
- 0:46copper is heavier than helium and it also can explain why copper conducts electricity
- 0:51better than helium. This is why atomic theory's so powerful it explains a diverse phenomena
- 0:56of electrical conductance in mass than a single theory.
- 0:58So I'm gonna try to do the same thing today with our theory and show how our theory of
- 1:02sexual desire explains what are the most popular erotic interests for women and what are the
- 1:07most popular erotic interests for men.
- 1:10And this is what we're gonna use --
- 1:15[laughter]
- 1:15one of the most popular erotic interests for women is Edward Cullen, the vampire from the
- 1:18Twilight series of novels by Stephenie Meyer also in the movies. I have the text behind
- 1:25to emphasis that he's a textual character, a fictional character.
- 1:27And I'm also gonna explain one of the most erotic, most popular erotic interests for
- 1:31men which is Shemale Porn. You may or may not be surprised to hear that Shemale Porn
- 1:36is one of the most popular kinds of erotica for heterosexual men all around the world,
- 1:42in every country in the world. And it's favored by heterosexual men not gay men, gay men are
- 1:47not very interested at all in Shemale Porn. Some bisexual men are interested, but it's
- 1:52definitely dominated by heterosexual men.
- 1:54So we're gonna explain today how our theory shows, explains why heterosexual women like
- 1:59Edward Cullen and why heterosexual men like Shemale porn. And at the end you can tell
- 2:06me if I was successful in persuading you or not.
- 2:09[laughter]
- 2:09So who are we and what did we do? We are both, I and my collaborator are both computational
- 2:14neuroscientists which means we view the mind as software. Researchers in our field try
- 2:19to figure out the brain software behind higher functions of the brain like language, memory,
- 2:24and vision.
- 2:25But we thought we would use the techniques and methods of computational neuroscience
- 2:29to try to figure out a lower function of the brain, sexual desire, which is something none
- 2:34of our colleagues had taken a look at yet mainly because it is controversial and political 2:39nature.

- 2:40And so we set out to try to figure out okay what's the most basic software of the sexual
- 2:47brain in terms of how it processes sexual desire. To do so we needed data and we immediately
- 2:54realized there is a vast, untapped source of data about everyday people's sexual behaviors
- 3:00 and this is the Internet. It turns out that nobody in the field of sex research had turned
- 3:06to the Internet yet and tried to use it to understand people's sexual interests and sexual
- 3:11behaviors.
- 3:11So we decided to use online data and combine that from findings of neuroscience, animal
- 3:17studies, psychology experiments, evolutionary theory, combine all these together to try
- 3:21to come up with a model of sexual desire in men and women's brains.
- 3:26And you might be surprised to hear that the only systematic study by scientists of people's
- 3:31sexual desires was done more than a half century ago that's Alfred Kinsey his famous or notorious
- 3:36Kinsey Reports. He surveyed about 18,000 people mainly middle aged Caucasians in the American
- 3:44Northeast and asked them face to face about their sexual interests. And this is the only
- 3:49systematic scientific attempt to try to figure out what do men and women actually like, what
- 3:53actually turns on men and women.
- 3:55And as you can imagine most people are not very comfortable sharing their most intimate
- 3:59private sexual details with a stranger, so until now the only data we've had on what
- 4:06men and women have liked has been survey data. So online data finally give us an opportunity
- 4:11to see what people really are doing behind the anonymity of their laptops and desktops.
- 4:16[laughter]
- 4:16And many of you here who are engineers probably already have a very good sense of it.
- 4:20[laughter]
- 4:21So we tried to gather as much online data as we could that would reveal something about
- 4:27people's sexual behaviors.
- 4:28So gathered Web searches, search histories, we downloaded a million erotic stories, a
- 4:32half million erotic videos, we looked at online personal ads. OkCupid the online dating site
- 4:39 shared data on about six million users, but that's all anonymous data.
- 4:44A couple, more than a couple, a number of porn sites were kind enough to share some
- 4:48of their internal data with us. For example, Porn hub which is, I don't know if it is at
- 4:52this moment, but it's been the most popular adult video site in the world, they shared
- 4:56some of their internal data.
- 4:57One of the most popular porn sites for women shared, Sssh.com, shared their data. So we
- 5:03gathered all kinds of data, as much as we could we looked at Website traffic, porn site
- 5:08subscriptions, the biggest billing company for the porn industry, CCBill, shared some
- 5:13data with us.
- 5:14So we tried to gather as much different kind of online data that we could all to try to
- 5:18 figure out what do men and women really like.
- 5:22[pause]
- 5:23So as a result of our research we realized that there's something pretty profound about
- 5:31the basic way that sexual desire works in the brain.
- 5:34So we're all born with a finite hardwired set of taste cues: sweet, salty, savory, bitter,
- 5:42 and sour we're all born with each of these senses of taste. It's a neural subsystem and
- 5:48it also has its own evolutionary function. For example, we all have a taste for sweetness,
- 5:52sweetness detects sugar in our food, and sugar is our source of energy. So there's a neural
- 5:58subsystem supporting that sense of sweetness and the reason we like things that are sweet

- 6:01sweet is because it helps us identify if there's energy in our food.
- 6:06lt turns out, in analogous fashion, that we're all born with hardwired sexual cues. But unlike
- 6:13taste cues men and women share the same taste cues, men and women's sense of sweetness for
- 6:17example is pretty much the same. But men and women's sexual cues are very different. It's
- 6:23almost as if you gave a man and a woman a peanut brittle and the man might report a
- 6:29sense of a taste of saltiness and the women might report a taste of sweetness. Men and
- 6:36women respond to the same stimulus in different ways because they have different cues.
- 6:43So our goal in our research was to try to identify the full range of biological cues,
- 6:47 and of course some biological cues are heavily shaped by culture, but to identify the full
- 6:52range of biological sexual cues in men and women.
- 6:58[pause]
- 6:59So let me tell you in just a quick overview of the differences between male and female
- 7:04cues. Male sexual cues are primarily visual, that should come as no surprise to most
- 7:08people. Female sexual cues are primarily emotional and psychological. Now men do have psychological
- 7:14cues but the men's psychological cues are usually quite different than women's psychological
- 7:20 cues. Another basic difference is most male sexual cues are external, they respond to
- 7:27what their partner is doing or what their partner looks like.
- 7:30Female sexual cues are both external, responding to the partner, but internal, they also have
- 7:35some internal cues. For example a woman's feeling of safety, if she's hungry, if she
- 7:41 feels desired. Internal feelings and internal physical states affect female sexual arousal,
- 7:47but very rarely and to a very low extent affect male sexual arousal.
- 7:52So let me describe some, give you some particular examples of male sexual cues, I'm not gonna
- 7:57run through the whole range right now.
- 7:59Some of the most common and prevalent sexual cues for men are anatomical cues, parts
- 8:06the body. And what we found from our research is that there are four parts of the body that
- 8:12men are interested in universally, in every country we looked at including preliterate,
- 8:16unwired countries as well. Four body parts that all heterosexual men are interested in
- 8:22it's breasts, butts, feet, and the fourth body part was a big surprise to us, something
- 8:29we completely didn't anticipate. It turns out the fourth body part that heterosexual
- 8:33men are very interested in looking at is the penis.
- 8:37[laughter]
- 8:38Is that bizarre? We had that reaction at first as well.
- 8:43[laughter]
- 8:44But the data is pretty overwhelming in this. So men's search for penises almost as often
- 8:48as they search for vaginas.
- 8:50If you look at all of the top porn tube sites, these are pornographic sites that are knockoffs
- 8:55of Youtube, they always have a category for large penis porn. We looked at the top 35,000
- 9:01most popular adult sites in the world and a thousand of those 35,000 were devoted to
- 9:06large penises, heterosexual sites with large penises, devoted to men.
- 9:10Eye tracking studies they showed images of clothed men and clothed women to men and women,
- 9:15the men look at the crotch of the men much more often than the women do. Men are interested
- 9:22in penises, especially large penises.
- 9:25[laughter]
- 9:26Women are not so interested in the penis --

- 9:29[laughter]
- 9:29and as Congressman Weiner's recent scandal --
- 9:33[laughter]
- 9:35We looked at romance novels and erotic stories. In romance novels, even erotic romance novels,
- 9:41the penis is rarely just described and when it is described it's usually described in
- 9:46emotional terms rarely in physical terms. When men write erotic stories they always
- 9:50 spend lavish detail describing the penis --
- 9:52[laughter]
- 9:53to the nearest half inch, to the nearest quarter inch --
- 9:55[laughter]
- 9:56the length, the girth, the veins, all of it. In male written erotica you'll get every detail
- 9:59about what the penis looks like. In female erotica rarely is much attention paid to it.
- 10:05But we did find one exception in romance novels, which I wasn't familiar with 'til I started
- 10:11this research, when women describe penises in romance novels they often describe it in
- 10:16terms of the blood, which to me as a man was very strange. The blood coursed through is
- 10:20 penis, the blood rocketed to his penis, his penis surged with blood. Men do not think
- 10:25about their penis in terms of the blood inside it, but evidently in romance novels blood
- 10:29dominates descriptions of the penis.
- 10:33So these are four body parts, anatomical cues that seem to be, men seem to have a predisposition,
- 10:40a biological predisposition to pay attention to these.
- 10:43It's also interesting, we looked at gay porn and gay erotica as well and gay sexuality,
- 10:50it turns out for gay men these same four body parts are just as interesting to gay men.
- 10:55So all gay men universally are interested in the chests, butts, feet, and, of course,
- 11:01penises as well. So the male sexual brain, gay or straight, seems to be interested in
- 11:05these four particular body parts. And if we have time afterwards I can explain why it
- 11:13 that these four particular body parts are so interesting to men.
- 11:18>>male #1: Where is the vagina in the top ten?
- 11:21[laughter]
- 11:21>>Ogi Ogas: The vagina's interesting but we had trouble analyzing with the same specificity
- 11:26 for two reasons. One is that the most common word for vagina, pussy, is also slang for
- 11:33a woman in general, so it's hard to distinguish when a man's searching for hot pussy if he's
- 11:38searching for that particular body part or for women in general.
- 11:42And also all pornography shows the vagina in some form, close up or not, so it's very
- 11:50hard to distinguish, take that out and to identify is a man specifically interested
- 11:54just in the vagina or something else. So it's hard to gauge exactly the popularity of that.
- 12:00So that may be the most popular we can't say. But the order of popularity if you're curious:
- 12:03breasts are most popular, then penis, then butts, then feet. Vagina's in there somewhere,
- 12:09probably near the top, but it's very hard to tease apart and that's interesting that
- 12:15is an anatomical part.
- 12:17So penis and male cues.
- 12:18Let me talk about some female cues now. And again I'm not gonna cover them all just a
- 12:23 few to give you a sense of it.
- 12:25Perhaps the most prominent and common female sexual cue is the confidence of the man: a
- 12:31man's social confidence, his leadership, his dominance; alpha males are very popular in
- 12:37 romance novels. In fact if you analyze the incidence of heroes in romance novels the
- 12:44ten most popular heroes in romance novels are all alpha males: kings, princes, doctors,
- 12:50sheriffs, generals, knights; all confident, strong leaders.

- 12:57Another sexual cue for women is a man's competence: his skills, his ability to get things done.
- 13:03For men not so important; whether the woman's a waitress or the CEO of Google --
- 13:08[laughter]
- 13:08It doesn't make much difference in terms of sexual arousal. But when a man's a waiter
- 13:13or the CEO of Google it does make a difference to many women's sexual attraction to him
- 13:19Another fundamental difference between male and female cues. For men going on to online
- 13:26erotic sites is a solitary enterprise. Men don't typically talk about their erotic experiences
- 13:32 online with other men. And if they hear about their friends' interests online that does
- 13:37not influence what they look at, what they're interested in. Knowing that your buddy likes
- 13:41porn stars, Jenna Jameson or Stoya will not influence your opinion of whether they're
- 13:47 attractive or not.
- 13:47This is not the case with women, women are influenced by the opinions of other women.
- 13:52Women seek out the opinions of other women in erotic content, in erotic opinions as well
- 13:58as relationship opinions of course.
- 14:01The most popular erotic community for women online is the FanFiction Community. If you're
- 14:07not familiar with FanFiction this is an online community. It did exist before the Internet
- 14:12but it absolutely exploded on the Internet.
- 14:14This community's dominated by women and it consists of amateur authors who write stories
- 14:20 about popular books, characters in popular books, movies, and TV shows. For example the
- 14:25most popular kind of FanFiction is Harry Potter FanFiction followed close behind by Twilight.
- 14:30Buffy the Vampire Slayer used to be one of the most popular fandoms in FanFiction, The
- 14:37Lord of the Rings, just about any TV show, movie, book, even there's FanFiction about
- 14:44bands, about professional wrestlers, just about anything, but dominated heavily by books.
- 14:49So in the FanFiction community women write stories about the characters or the settings
- 14:54 of these fandoms. It's not always romantic or erotic but the vast majority of the stories
- 15:00in FanFiction are romantic and erotic.
- 15:02So an amateur woman, will write a story, post it online, and then there'll be discussion;
- 15:07 people comment on the story, they talk about it, they talk about what turned them on in
- 15:10the story, whether the story was authentic or not, whether the emotions were authentic
- 15:13or not, the characters are valid, and the talking goes back and forth, long dialogs
- 15:18hundreds and hundreds of comments about stories. And in fact there's even a part of
- 15:24 called Meta which is talking about the process of talking about the stories.
- 15:29[laughter]
- 15:30So for women, erotica is a social enterprise; for men it's a solitary enterprise.
- 15:37[pause]
- 15:39And women respond to other women's opinion of a guy. The more women that are attracted
- 15:44to a man increases the attraction of that man. So the phrase, "The best men are always
- 15:48taken," is doubly true. If a man is taken by definition he's more attractive and appealing;
- 15:54if a man's alone and isolated and solitary and nobody's interested in him that will reduce
- 15:59his appeal just by virtue of not being taken.
- 16:03So, let me think if there's any other female sexual cues I should cover. That's probably
- 16:09good enough now. I can talk more, add some more later.
- 16:13So these are some of the cues there's many more.
- 16:17Let me talk about how the differences between the male and female brain process these

cues.

- 16:23So the male sexual brain responds to any single sexual stimulus. If a computer engineer was
- 16:28designing the male sexual brain?
- 16:29[laughter]
- 16:29he would use an or-gate
- 16:31[laughter]
- 16:32because any single stimulus will turn on a man whether he sees a nice chest or sexy,
- 16:38older woman walking by, or if he's a fan of BBW or BW images; any single stimulus will
- 16:44trigger arousal.
- 16:44The female sexual brain does not work that way. The female sexual brain if it was designed
- 16:49by a computer engineer would be and-gate. The female sexual brain requires multiple
- 16:54stimuli simultaneously or in quick succession before arousal is triggered.
- 17:00Another fundamental difference between the male sexual brain and the female sexual brain:
- 17:04the male sexual brain's physical arousal and psychological arousal are united. So if a
- 17:09man is physically turned on it's a pretty safe bet he's mentally turned on as well.
- 17:14Not the case in women. The female brain is designed to separate physical arousal and
- 17:19psychological arousal. So a woman can be physically turned on but mentally turned off which is
- 17:24 something that many men find a bit baffling, but it's a common phenomenon.
- 17:29So this evolved over time apparently to help protect women from cruel, sneaky, and incompetent
- 17:37men [audience chuckles] that they've been faced with over the eons.
- 17:42So these are two basic differences between the male and female sexual brain the way they
- 17:46process the cues: the male sexual brain is or gate, the female sexual brain is and gate
- 17:50[]; the male sexual brain psychological and physical arousal are linked; they're detached
- 17:55in the female sexual brain harder to get them, takes more work to get them to come together
- 17:59in the female brain than in the male brain.
- 18:02So these are some of the basic elements of our cue theory of sexual desire.
- 18:07Now I wanna take what we've learned to apply it to Edward Cullen and Shemale Porn.
- 18:14[pause]
- 18:16So the reason cue theory can explain both Edward Cullen and Shemale Porn is that they're
- 18:24both examples of erotical illusions, what we call erotical illusions. Let me explain
- 18:29to you what an erotical illusion is. Computational neuroscientists love to analyze optical illusions
- 18:34 and these are two optical illusions that in my department we analyzed or spent a lot of
- 18:40time trying to figure out because optical illusions reveal the software of visual perception.
- 18:47 Optical illusion the whole is greater than the sum of the parts so like the one on the
- 18:52left that's called an Ehrenstein disc, you see a brighter white disc, the bright white
- 18:58button in the center. Here you see an illusory triangle. The triangle seems to pop out. So
- 19:02these I think, these are inputs that are tricking the brain into seeing things that aren't quite
- 19:07there.
- 19:07And there's another one?
- 19:09[pause]
- 19:09 nothing is moving but if you stare at it it looks like things along the periphery are
- 19:16moving. This is tricking the movement perception, the movement software, movement perception
- 19:23software of the visual cortex.

- 19:26And these work by combining different visual cues in novel ways, different geometric and
- 19:31 color cues, in novel combinations in ways that kind of trick out the software designed
- 19:37 for visual perception.
- 19:38The most --
- 19:41[pause]
- 19:43that's Mona Lisa, very dim unfortunately. The most popular of optical illusion in all
- 19:52of art is probably Mona Lisa's smile which you can't see too well here; Mona Lisa's smile
- 19:58 famous for being enigmatic, mysterious. And the reason it's so bewitching and enigmatic
- 20:07is because Leonardo da Vinci painted it an optical illusion. It was first figured out
- 20:12by Margaret Livingstone she's a computational neuroscientist at Harvard.
- 20:16So our brain processes high resolution information separately from low resolution information.
- 20:22there's two separate circuits. In our fovea in the center of our retina we process high
- 20:27resolution information and that gets sent down one circuit, in the periphery of our
- 20:31 vision we process low resolution information.
- 20:33So if you look at the mouth of Mona Lisa, if you look directly at the mouth it seems
- 20:39calm and tranquil, but as soon as you look away to her forehead and eyes, I'm sorry this
- 20:44is not brighter, as soon as you look away from the mouth it looks like she's smiling
- 20:49and teasing. And the reason is Leonardo da Vinci painted it so the high resolution version
- 20:55of her mouth is flat, her mouth is almost a horizontal line, but the low resolution
- 21:01goes up to the cheekbones and it's kind of grin like the Joker in Batman, very strong 21:06grin.
- 21:06So the brain's simultaneously processing these in different streams in the brain; one stream
- 21:11is saying it's smiling, one stream's saying it's not and that gives it this magical, enigmatic
- 21:16quality. Again it's by combining two separate visual cues in this new way kind of tricks
- 21:21the brain.
- 21:22So that's something very similar to what's happening with the sexual brain with an erotical
- 21:28illusion. An erotical illusion combines different sexual cues in new combinations to trick out
- 21:33the sexual brain.
- 21:35So let me talk about Shemale Porn. Again this is very popular among heterosexual men; gay
- 21:42men are not interested in Shemale Porn. This was a surprise, when we went into this we
- 21:48had no idea that Shemale Porn was going to be so popular. Obviously this is something
- 21:52that men aren't comfortable talking about but the data is quite overwhelming about that
- 21:58this is universally popular, immensely popular.
- 22:01So why are straight men so interested in Shemale Porn? And this actually has clinical implications
- 22:10too. I've been talking with sex therapists as a result of our research, and sex therapists
- 22:14have had no idea what an interest in this meant. One of the fears that wives of men
- 22:21had when they discovered this on their husbands' browsers was that maybe their husband's gay.
- 22:26And the clinicians had no idea of that was true or not and no way to think about it so
- 22:31we think the answer is no, there's nothing gay about liking Shemale Porn; it's an erotical
- 22:36 illusion. It combines the female anatomical cues that we talked about breasts, butt, feet,
- 22:44all the curves of a female body with the other cue of a penis. [audience giggles] Which we
- 22:47now see the penis is a cue that triggers sexual interest in men and it combines them into
- 22:54a single gestalt. If you talk to fans of Shemale Porn they usually say something like, "Oh
- 22:58she's very beautiful, she's very lovely, and there's an extra something that just pops
- 23:03out of my brain and

- 23:03[laughter]
- 23:03I can't really describe it."
- 23:05[laughter]
- 23:05And there's always a sense of the inexplicable when they talk about it.
- 23:09[laughter]
- 23:09"There's something magical and strange, I don't really know what's going on." It's very
- 23:12similar to the way people talk about the Mona Lisa's smile and about optical illusions too.
- 23:17There's just a sense that there's something that they can't quite put their finger on
- 23:22even though there is something that they definitely can put their finger on.
- 23:26[laughter]
- 23:26We know that this is a visual tricking of the brain and not something more psychological
- 23:32because as we even see here at first it was all actual transsexual Shemale Porn consisted
- 23:38all of transsexual and oh I should say please don't call your transsexual friends Shemales.
- 23:43Shemale's a derogatory term, it implies that you're working in the sex industry. So Shemale's
- 23:47a standard term within the adult industry but you shouldn't use that with any transsexual
- 23:51 friend that does not work in the adult industry.
- 23:54Shemale Porn was originally all human transsexuals, live transsexuals but eventually erotic artists
- 24:01started drawing transsexuals, started drawing Shemales and that made it very clear exactly
- 24:06what men were interested in because the art was exactly all of the female, all of the
- 24:13sexual cues for men that they find arousing: young women, busty, small feet, butts. Here's
- 24:21 some more erotic Shemale art, hard to see but that might not be so bad.
- 24:28[laughter]
- 24:28Young women, high school girls in school outfits a lot like anime but always with a very large
- 24:35package down below, the specific visual elements that arouse a man. In fact pornographers have
- 24:42recently learned that they don't even need to use actual transsexuals. What they've done
- 24:46now is they use women, usually buxom women, and have them wear very realistic strap on
- 24:52 penises. And then there's websites devoted to this, there's one site called futanari.com,
- 24:57that was the first to do this and became very popular.
- 25:00So by having real women with realistic but fake penises they don't have to get actual
- 25:05transsexuals to do it, but men are still interested showing that there's not some underlying psychological
- 25:11thing going on, it's just pure visual trickery of the male sexual brain.
- 25:17So what's interesting about erotical illusions is an erotical illusion for a man does not
- 25:24work on women, and erotical illusions for women does not work on men. So imagine for
- 25:29a second the opposite of the Shemale, maybe a man with a bald head, big muscles, tats
- 25:37all over, a cigar, and a vagina. So --
- 25:40[laughter]
- 25:40there is such a [inaudible] hard to see. This is Buck Angel the most popular and perhaps
- 25:50the only porn star who is a female to male transsexual. It's hard to see but he does
- 25:57have muscles, tats all over his body, he's smoking a cigar, he's got bald head, a beard,
- 26:02 and he still has his vagina.
- 26:04So heterosexual women do not show sexual interest in Buck Angel. There is a group of people
- 26:11that are very sexually interested in Buck Angel and that's gay men which is what we

- 26:15would predict from cue theory. Gay men are interested in Buck Angel, heterosexual women
- 26:20 aren't. There may be some out there, we did a brief survey and weren't able to come up
- 26:26with any in the traffic to Buck Angel sites there was no women visiting Buck Angels porn 26:32sites.
- 26:32So let's look at the erotical illusion for women. Andrew Cullen is a vampire, he's a
- 26:40vampire in Stephenie Meyer's Twilight series of novels.
- 26:43Over the past decade paranormal romance, as a sub-genre of romance novels, has just exploded.
- 26:50It's the most popular kind of romance novels now, paranormal romance, dominated by authors
- 26:55like Stephenie Meyer, Laurell Hamilton, Charlaine Harris who wrote the series of True Blood
- 27:01based upon J.R. Ward; many, many authors, many books about paranormal romance. They
- 27:08feature heroes who are supernatural: vampires, werewolves, wizards, things like that.
- 27:14Definitely the king of paranormal romance is the character Edward Cullen. So he is an
- 27:22erotical illusion, a female erotical illusion 'cause he combines a number of different female
- 27:27psychological cues into this novel concoction.
- 27:31For example, he's 100 years old so he's experienced, he's confident, he's competent but he's in
- 27:38the body of a hot teenager. So he combines the experience and maturity which men are
- 27:43 attracted to with a hot young body. All the girls at the high school where he goes are
- 27:50 very interested in him but he shows no, he pays no attention to all the girls at high
- 27:55school, he only pays attention the heroine of the series, Bella. He is the ultimate alpha
- 28:01 male. Whenever human boys, near-human boys, bully his girlfriend, Bella, he can swoop
- 28:07in, literally swoop in, --
- 28:08[laughter]
- 28:09 and beat the crap out of all of them without breaking a sweat. In fact he is also an alpha
- 28:16among alphas because he is pretty dominant among other vampires as well. So he's an ultimate
- 28:25alpha male.
- 28:27[pause]
- 28:29There's a few more. The great thing about paranormal romance and the reason it's exploded
- 28:35in my opinion is because it allows female authors to manipulate all these cues in new
- 28:40 ways to exaggerate certain qualities. Oh and another really important one.
- 28:45So Edward Cullen lusts after Bella with a powerful desire because he lusts after her
- 28:52blood. He's a vampire, he wants to drink her blood so he's got this powerful, overwhelming
- 28:56attraction to her, but he proves his love to her by never giving in to it. So it's almost
- 29:00an adolescent, female fantasy because he's always desiring her, endlessly, powerfully
- 29:05desiring but he always holds off. So it's endless desire without consummation. To point
- 29:11out people think that it's just adolescents interested in this; no women 20's, 30's, 40's,
- 29:16we saw many women in their mid to late 40's who are just absolutely sexually obsessed
- 29:22with Edward Cullen. So it's not just something that appeals to younger women.
- 29:29[pause]
- 29:29The reverse of this is not true. Men are not interested, for the most part, in Twilight
- 29:35 novels or similar novels and romantic, erotic stories about female vampires, there isn't
- 29:42any that has broken out among men. Men don't find this particularly interesting.
- 29:49So there's many, many other erotical illusions, I'll just mention a few that people often
- 29:54wanna hear about.
- 29:56Facials. Facials, which women for the most part find disgusting. We know that from, we

- 30:02talked to some of the female erotic sites and they always have surveys about what women
- 30:07wanna see in erotic videos and facials is always at the very bottom of the list; for
- 30:11men it's usually at the top of the list. Why are men interested in it? It's an erotical
- 30:15illusion. It combines psychological cues with visual cues in ways that aren't possible with
- 30:21any other place. They're almost like emoticons expressing emotion, having emotional connection
- 30:28 with the visual moment.
- 30:32Another, this is a Humantauria, another erotical illusion for men. This one's not so common
- 30:38but it kind of reveals the nature of sort of erotic trickery.
- 30:41Another erotical illusion for women is Slash fiction. Slash is a sub-genre, I shouldn't
- 30:48even say sub-genre 'cause it's just about as big as Fanfiction, the parts of FanFiction
- 30:53that aren't Slash.
- 30:56Slash fiction are stories about two men, usually two strong, dominant, masculine men who share
- 31:03their emotional side with each other, fall in love, and have sex; not always have sex,
- 31:08having the emotional sharing is the important part just like it is in a romance novel.
- 31:12Here's a representation of Slash Edward Cullen the vampire and Jacob Black the werewolf from
- 31:18Twilight a very popular pairing within Slash fiction.
- 31:22This is erotical illusion for women; it combines, the reason women read romance novels is because
- 31:28their stories of men revealing their tender side, their emotional side of strong dominant
- 31:33 revealing the tender side. So this just basically doubles up all the cues; this is analogous
- 31:38to men like looking at lesbian porn, two women making out and kissing regardless of their
- 31:43 personality and character.
- 31:45In Slash fiction, the emotions of the two men, the revealing of emotion of sharing their
- 31:50 secret parts with each other, that's always the focus. The sex is in there too, sometimes,
- 31:55depending on the author, but it's always the emotional connection; Slash is very emotional.
- 31:59You'd never make, mistake Slash fiction for erotica written by a gay man.
- 32:05So these are some erotical illusions and one thing worth considering is just how different
- 32:11these are, just how different Edward Cullen is from Shemale Porn or the Humantauria is
- 32:17from Slash fiction.
- 32:20The male and female sexual brain, down at the most basic operation we're talking, of
- 32:24 course, now just its fundamental level not talking about sexual relationships which are
- 32:28 far more complex and complicated, but just at the basic level of how our sexual brains
- 32:32work. The male and the female brain are very, very different.
- 32:40[pause]
- 32:41And that's it.
- 32:46[applause]
- 32:47>>male #2: So I'm curious about, so for example you said that let's say the Shemale Porn was
- 32:56of interest to heterosexual men. How can you tell that from the kind of data that you were
- 33:01able to collect?
- 33:01>>Ogi Ogas: Sure.
- 33:02>>male #2: Billing data or whatever?
- 33:03>>Ogi Ogas: So the most common way is we talked to people that run Shemale sites and we talked
- 33:11to Shemale porn stars and they say their fans are heterosexual men from interacting with 33:17them.
- 33:17There was actually an academic study that went into a Shemale bar in Chicago and

## interviewed

- 33:22the men there to ask their sexual preference and I think about 70 percent were straight
- 33:27men and 30 percent were bisexuals and there were no gay men at the bar.
- 33:31Also from search histories, if you look at search histories, people that search for Shemale
- 33:36Porn either search for heterosexual stuff in addition or bisexual stuff. There's not
- 33:45any clear indication of somebody searching for Shemale and gay porn. There is once in
- 33:48a while but it's very rare compared to somebody searching for Shemale Porn and hot teens for
- 33:54example.
- 33:55[pause]
- 33:55>>male #3: So in these videos does Shemale usually like attracting the male or attracting
- 34:01the female? Does that have an effect on like whether bi men watch it or straight men watch
- 34:07it?
- 34:08>>Ogi Ogas: There may. So we haven't, that's something we haven't disentangled the point.
- 34:13We mainly tried to look at just the images themselves. But you're right there's some
- 34:18Shemale Porn they're having sex with men, some Shemale Porn they're having sex with
- 34:23other Shemales. And who those different variations appeal to we didn't look at that yet, but
- 34:29probably bisexuals are probably interested in the interaction. Whereas a lot of Shemale
- 34:37erotica now is just images like those images I showed you so I would speculate that you
- 34:43can see a difference between what straight men and bisexual men are interested in but 34:46we don't know.
- 34:48>>female #1: Do you have anything like cultural studies like where [inaudible] --
- 35:00>>Oqi Oqas: Yes.
- 35:02>>female #1: and then like also if you looked at a lot of Asians, like Asian idols are a
- 35:02really big thing?
- 35:02>>Ogi Ogas: Yes.
- 35:02>>female #1: If you look at their idols and all the guys they're really [inaudible]?
- 35:03>>Ogi Ogas: Yes. So I wanna talk about Japan.
- 35:04The important thing about Japan is so Internet came up there was erotic art from all around
- 35:10the world and Japanese erotic art has just dominated the Internet because in our opinion
- 35:16they do the basic visual cues that interest men the best. An anime girl, young, busty,
- 35:24round butts, curvy, small feet, high pitched voice, all the biological cues that interest
- 35:31men across cultures. We think that's why Japanese anime has just crushed all other erotic art
- 35:37 and there's actually erotic art in just about every country in the world, but only Japanese
- 35:41erotic art rose to universal popularity.
- 35:47Also another interesting cultural difference, so I talked about the four body parts that
- 35:52are universal: breasts, butt, feet, and penises but depending on the culture other body parts
- 35:58 are also interesting. So in Japan, for example, men are very interested in something
- 36:03the absolute territory which is a strip of thigh here below a skirt and above a thigh
- 36:08high stocking; was like the most popular fetish for awhile, might still be, while we were
- 36:14doing our research it was the most common search absolute territory.
- 36:17In India the belly, the stomach is an erogenous zone; lots of searches for bellies in India
- 36:23 probably because they present the belly as erotic interest.
- 36:26In Victorian England supposedly the ankle was considered very erotic.
- 36:31So there is cultural variability in even what men, the anatomical parts that men are

## attracted

- 36:37to but breast, butt, feet, and penises do seem --
- 36:45[sound of bells]
- 36:48In Japan, another interesting thing about Japan for the women is there's probably greatest
- 36:51comfort with reading gay stories, stories about two gay men among heterosexual women
- 36:56in Japan, very popular and usually –
- 36:58[pause]
- 36:59comic books or TV shows will put out a special Slash version, a gay version, of the characters
- 37:08even if they're not gay in the actual original series to appeal to this. But there's much
- 37:13more comfort among girls and women in Japan reading stories about two men falling in love
- 37:20as well and often having more feminized boys in some of these stories as well.
- 37:28[pause]
- 37:28 Another question.
- 37:29>>male #4: Uh, yeah, you talked about the last major study being done as being Alfred
- 37:35Kinsey.
- 37:35>>Ogi Ogas: Yes.
- 37:36>>male #4: Where is the work of Masters and Johnson in the 60s, and 70s fit in?
- 37:39>>Ogi Ogas: They focused on the physiology of sex.
- 37:43>>male #4: Okay.
- 37:44>>Ogi Ogas: They had people come into the lab and have sex and watched like anatomical
- 37:51changes things like that. They focused on the actual physical process of intercourse
- 37:56rather than what turned people on.
- 38:00Though one finding that we thought was pretty interesting is based on what they saw and
- 38:04this is a bit subjective, it has to be subjective, they think gay people have better sex than
- 38:11straight people, that gay people have more satisfying sex.
- 38:14And they had gay couples in the lab they always accorded greater sexual time and they seem
- 38:17to be more comfortable and have a better time than men and women. So there might be some
- 38:23sexual benefit to sharing the same sexual cues with somebody else perhaps it's just
- 38:27a greater familiarity with the anatomy. It's not clear exactly what that might be but other
- 38:32surveys too that have asked about sexual satisfaction tend to find that gay people find sex more
- 38:35satisfying.
- 38:35But yeah Masters and Johnson focused on the physiology they didn't look at are people
- 38:43attracted to animals or Shemales or anything like that.
- 38:44[pause]
- 38:44>>male #5: You mentioned the four body parts and then you mentioned those people who are
- 38:52 into lesbian porn which seems to go together. There is one missing body part.
- 38:58>>Ogi Ogas: The vagina?
- 38:59>>male #5: No you said there were four body parts: breasts, bottom, penis which is obviously
- 39:06missing in this lesbian porn. So why is that still very popular.
- 39:09>>Ogi Ogas: Well you don't need all the cues. Remember any single cue --
- 39:13>>male #5: Oh it's ignored.
- 39:13>>Ogi Ogas: Yeah any single cue is enough.
- 39:15Just a pair of breasts and nothing else --
- 39:20[laughter]

- 39:21can be, go to completion let's say.
- 39:25[laughter]
- 39:26It's very rare women like to look at a man's chest and nothing else and manage to get to
- 39:35completion.
- 39:35[pause]
- 39:35>>female #2: So you talked about gay and straight men.
- 39:36>>Oqi Oqas: Yes.
- 39:36>>female #2: What did you find out about lesbians?
- 39:37>>Ogi Ogas: We did not focus on lesbians as much unfortunately. We only wanted to report
- 39:45 results if we could talk to actual fans of the erotica. So we talked to a lot of gay
- 39:52men. In fact I personally watched a whole lot of gay porn with my gay friends just to
- 39:56get familiar with it. [chuckles].
- 39:58And for the Shemale Porn we found people who are fans of that. But the truth was we tried
- 40:04to approach lesbians but they were always uncomfortable sharing their sexual reaction
- 40:09and sexual experiences with us, I'm a heterosexual man. I have a few lesbian friends but I wanted
- 40:15to go outside just my friends for that because that's what we did for everything else.
- 40:20But having said that, we can see a few conclusions. What lesbians are interested in is very different
- 40:26 from what gay men are interested in. Also before I say anything, homosexuality in men
- 40:33is almost certainly biological, like you're born gay if you're a man. With women it's
- 40:38much more ambiguous. Some women are born gay but women, by the nature of their sexuality,
- 40:46can also become lesbian.
- 40:48One reason is because their cues their sexual cues are not tied to physicality they're tied
- 40:52to the emotions, their tied to the psychology. So like Anne Heche she was married to a man,
- 40:58after she was married to a man then she dated Ellen Degeneres for awhile and then she went
- 41:05and married another man. Very, very rare to find the opposite where there's a guy with
- 41:09married to a woman, is gay for awhile and then goes back; very rare, I don't know of
- 41:14any. But the reason is because female sexuality and lesbian sexuality are much more fluid.
- 41:19much more dynamic. In fact, female sexuality in general is much more fluid and adaptive.
- 41:24Men's sexual interests are formed during adolescence roughly between ages 12 and 22 roughly and
- 41:31then they're fixed pretty much for life. What a guy likes when he's 20 is almost certainly
- 41:36what he's gonna be liking at age 40.
- 41:38Not the case with women. Women's sexuality is designed to be fluid, flexible, adaptive.
- 41:43What a woman likes at age 20 might be very different than what she likes at age 40.
- 41:48The reason for this fundamental difference is because the information men and women need
- 41:54to determine a good sexual partner is very different.
- 41:57For a man what he's interested in is a healthy body, a body that can have children and
- 42:03a single glance provides enough basic information to know is the woman healthy and capable of
- 42:09having children. And that doesn't change. What's a healthy woman when a guy is young
- 42:12is the same as what a healthy woman is when he's 40.
- 42:15But for a woman she needs a man who's going to be committed, who's gonna stick around,

- 42:19who is going to be kind to her and her kids, who's gonna be competent enough that he can
- 42:25take care of her and provide for her. And the kind of man that is capable of doing that
- 42:30does change; it changes from culture to culture, it changes from age to age.
- 42:35So a woman needs to be a little more flexible. Also that's another reason why women are
- 42:40interested in the opinions of other women because to determine what makes a good man
- 42:43is a much more difficult project, much more complicated project.
- 42:46We say in our book and I believe it the female brain is more sophisticated than the male
- 42:52 brain because it has to do more sophisticated long term planning. It has to figure out if
- 42:57a guy is going to be good over a long period of time which requires a lot more sophisticated--if
- 43:02you're writing a computer program, if you are writing robot, creating a robot for a
- 43:06male brain and a female brain it would be much, much harder to program the female brain
- 43:09--
- 43:09[sound of something dropping]
- 43:11than the male brain.
- 43:12[pause]
- 43:13>>female #3: Well what's special about the feet?
- 43:16>>Ogi Ogas: So that surprised us. I mean we've all heard of foot fetishes and before we did
- 43:22our research there was no conventional wisdom about it, there was no theory about why men
- 43:27were interested in feet. It wasn't even known how popular it was but it turns out to be
- 43:32very popular in every culture, also both gay men and straight men.
- 43:36One of the theories about feet has been that since women wear fancy shoes and high heels
- 43:41that attracts the men's attention to it. But of course gay men aren't attracted to men
- 43:42who are wearing fancy shoes and gay men are just as interested.
- 43:50But there's also a study, a guy went into some preliterate cultures in Iran, Brazil,
- 43:54New Guinea, cultures that aren't on the Internet, and found out in all cultures men are always
- 44:00interested in smaller than average feet, smaller than average. Women are interested in average
- 44:04size feet, but men are interested in smaller than average feet in all cultures. And that's
- 44:09what we see in online foot erotica too. The feet are almost always smaller.
- 44:14The reason we think all of the body parts that men are attracted to are connected with
- 44:20 estrogen. Estrogen indicates a woman's health and fertility because it's connected with
- 44:26her level of energy.
- 44:27So if a woman's not getting enough nutrition and she's not getting enough health her estrogen
- 44:31 levels drop and if her estrogen levels drop her anatomical parts don't necessarily grow
- 44:38as much as a woman who is getting healthy nutrition. So breasts, butt, they're both
- 44:44connected with estrogen.
- 44:46It turns out estrogen also controls bone growth; it determines when the end of a bone stops
- 44:52 growing, so estrogen controls the length of the foot as it turns out. So we think that's
- 44:58yet another reason men are interested in feet.
- 45:00It's also the case that when women get pregnant their feet get larger. So for a man a pregnant
- 45:05woman would not be a good sexual object because you're not going to be able to reproduce obviously

- 45:09so a larger foot would be an indication of a less likely for a woman to be fertile as
- 45:16well.
- 45:16So there's some biological reasons I think to explain it but our book is the first to
- 45:23 really lay this out so it's gonna need some more research from other people.
- 45:28It's clearly the case men are interested in feet all around the world like Rex Ryan, coach
- 45:32of the New York Jets.
- 45:34[laughter]
- 45:35>>female #4: What about the kink communities?
- 45:38>>Ogi Ogas: What?
- 45:40>>female #4: The kink communities.
- 45:42>>Ogi Ogas: So, do you have any particular in mind?
- 45:44[laughter]
- 45:44>>female #4: BDSM would be a good place to start.
- 45:46>>Oqi Oqas: What's that BDSM?
- 45:52>>female #4: Yes, BDSM.
- 45:58>>Ogi Ogas: So --
- 45:59[pause]
- 45:59BDSM, so there are many, we now know, before we did the research it wasn't known the popularity
- 46:04of different kinks, it was just all guessing. Now we actually have from our research clear
- 46:10idea of what kinks are common and what are common.
- 46:16So now we know Shemale Porn, from example, common, BDSM also very common.
- 46:18We think what's going on behind BDSM, so this is something very new that is not in the research
- 46:24before we did ours and not in literature. One of the most fundamental aspects of human
- 46:31 sexuality in the male and female brain is dominance and submission.
- 46:34We all come wired to prefer dominance over submission. This basic fact explains so much
- 46:40erotica, male erotica and female erotica, but it's absolutely not mentioned at all anywhere
- 46:44in the scientific literature.
- 46:46But from our research it became very clear. So BDSM is a piece of that but so much male
- 46:51pornography is determined whether it's dominant, showing a man dominating a woman, or is it
- 46:57a man getting dominated by the woman?
- 47:00So it appears that the majority of heterosexual men come born, come wired to prefer sexual
- 47:06dominance, to be the one to be on top. A minority of men, a very large minority of men, however
- 47:11come wired to be sexually submissive, they prefer submission porn.
- 47:18This reflects what we see in rats and chimpanzees too. It turns out in the rat brain and chimpanzee
- 47:25brain we've identified there's a part of the brain that controls sexual dominance and there's
- 47:29a part of the brain that controls sexual submission. But the fascinating thing is that both the
- 47:33dominance and submission parts of the brain are in everybody, they're in both males and 47:37females.
- 47:37So it appears to be the case in humans as well that we all come with the ability to
- 47:43be sexually dominant or sexually submission but one of them get wired up.
- 47:47 Interestingly gay men are much more likely to be sexually submissive. The majority of
- 47:52gay men are likely to be sexually submissive; the majority of straight men are likely to
- 47:56be sexually dominant. In fact the only difference, the only difference we could find

## between

- 48:01gay sexuality and straight sexuality, besides the fact that gay men like men and straight
- 48:05men women, the only difference is that gay men are more likely to enjoy sexual submission
- 48:11 and straight men are more likely to enjoy sexual domination.
- 48:13In every other way gay pornography and straight pornography are absolutely indistinguishable.
- 48:17Gay interests and gay behaviors align, absolutely indistinguishable from straight men. Gay men
- 48:21do not behave like women online at all, they behave even more like men than straight men
- 48:28do.
- 48:28[laughter]
- 48:29[pause]
- 48:29>>Shannon: Well thank you so much for coming. I think we'll go ahead and sign some books
- 48:36--
- 48:36>>Ogi Ogas: Oh sure.
- 48:38>>Shannon: and feel free to chat and get some lunch.
- 48:43Okay, thank you.
- 48:44>>Ogi Ogas: Thank you.
- 48:46[applause]